



## EBIS Country Seminar: Vietnam – Emerging Business Trends & Opportunities

Date: **Fri, 18 July 2008** Time: **9.00am – 12.30pm**

Venue: **SBF Seminar Room 2 (21<sup>st</sup> Level, Keppel Towers)**

**Fee per pax: FREE for first 30 registrations <sup>+</sup>**

**EBIS User/ Associate EBIS User: FREE	SBF member: S\$10.70 Nett	Others: S\$26.75 Nett
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<sup>+</sup> (Free Registration is on a first come first served basis and is limited to 2 participants per company.)  
 (Fees per pax is inclusive of tea break and lunch)

**\*\*\* Participants will receive a copy of the Vietnam economic reports, courtesy of HSBC Global Economic Research Team**

Vietnam is becoming an increasingly attractive destination for foreign investment. Political stability and wide-ranging reforms after its accession into the World Trade Organization (WTO) in 2007 have proved promising. With inflation reaching a 16-year high in May 2008, how does this affect foreign investments? Despite entering a volatile stage, plans are underway for two new oil refineries by 2010 in the central provinces of Quang Nai and Thanh Hoa. New industrial zones and ports like Cai Mep and Cat Lai respectively, are expected to attract sizeable investment and construction projects. Besides, the Vietnamese government has planned new urban areas and economic zones around Ho Chi Minh City and nearby provinces. As for Hanoi, there are proposals to create two new districts and 31 new wards. With all these new developments down the pipeline and its innumerable spin-offs, Vietnam proves it still has much to offer foreign investors in the coming years.

This seminar will provide you with useful business information on business trends and opportunities in Vietnam and to find out more about the challenges of doing business in Vietnam.

### The speakers for this seminar:

**Ms Prakriti Sofat** is the primary economist for Vietnam and Sri Lanka. She also looks at Australia, New Zealand and a number of other south-east asian economies. Prior to that, she worked with IDEAGlobal covering Australia, New Zealand and Japan. She has her PhD in macroeconomics from Cardiff Business School, where she also taught.

**Mr Gregory Crovo** has handled a variety of complex cross-border transactions and acquisitions involving Vietnamese companies, and has developed an extensive knowledge of the laws of Vietnam, particularly with respect to the foreign investment regime and Vietnam's accession to the World Trade Organization.

**Ms Lyan Chan** is the Customer Service Executive for Emerging Markets at Business Monitor International.

**Mr Samuel Sng** is an info-consultant with the EnterpriseOne Business Information Services (EBIS). Having researched extensively on Vietnam, Mr Sng will present insights into key trends in recent years and upcoming developments in several provinces.

### Who should attend?

Top and middle management who are keen to explore business opportunities in Vietnam.

Please visit [www.ebis.sg](http://www.ebis.sg) for more details on program.

### **Administrative Details:**

- Please mail or fax this Registration Form to **SBF-EBIS** (see address on above letterhead).
- Confirmation of your registration will be emailed to you upon receipt of full payment.
- We regret that **no refund** will be made for **cancellation or non-attendance, but a replacement is allowed**. Full fees will be charged for cancellation or non-attendance.

**NOTE:** As a precautionary measure, participants who are unwell are advised not to attend the session.

<p><b>Ref No: EBIS 124/180708/06F</b>  <b>REGISTRATION FORM</b> - Attn: The EBIS Team (Closing date: 16 Jul 08)          Fax: 6720 2930</p>	<p>For Official Use(SL):</p>          <p>Serial No:</p>
<p>Name (Mr/Ms): _____ Desgn: _____</p> <p>Tel: _____ Fax: _____ Email: _____</p> <p>Company: _____ SBF Mbrship No.: _____</p> <p>Address: _____          (For non-SBF member)</p>	

\*\* **EBIS User subscription** is available at an annual subscription fee of S\$171.20 (inclusive of GST). Please visit [www.ebis.sg](http://www.ebis.sg) for more details. For enquiries regarding EBIS registration, please call **6827 6830**.

- Please note that registration will be 15 minutes before the start of the programme\*